

Message Text

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PAGE 01 DAKAR 04663 201445Z

ACTION AF-10

INFO OCT-01 ISO-00 EB-08 CIAE-00 INR-10 NSAE-00 /029 W

-----002970 201526Z /50

R 200815Z JUN 78

FM AMEMBASSY DAKAR

TO SECSTATE WASHDC 4542

INFO USDOC WASHDC

UNCLAS DAKAR 4663

E.O. 11652: N/A

TAGS: BENC, SG

SUBJECT: WTDR - REQUEST FOR BACKGROUND ON E.G.C.A.P., CON-
STRUCTION FIRM.

REF: STATE 150755

POST HAS PREPARED FULL WTDR IN RESPONSE TO REFTEL:

1. SENEGAL

OFFICE USE: 2. 744 3. N.A. 4. 01

5. ENTREPRISE GENERALE AU CAP-VERT (E.G.C.A.P.)

6. B.P. 5030; 87 AVENUE ANDRE PEYTAVIN

7. DAKAR

8. CONTACT: IDO RICCHETTI

9. TITLE: PRESIDENT AND GENERAL MANAGER

10. PHONE: 31392 11. TELEX: 3113 EGCAP - SG

12. CABLE: EGCAP - DAKAR

13. ESTABL: 1958 14. EMPL: 1800 15. SIZE: VERY LRGE

16. REPUTATION: Y-SATISFACTORY 17. RPT. DATE:96/78

OFFICE USE: 18. K 19. N.A. 20. N.A. 21. N.A. 22. 5F

23A. 15210 00/8 GENERAL CONSTRUCTION FIRM, RESIDENTIAL
BUILDINGS.

23B. 15220 00/8 GENERAL CONSTRUCTION FIRM, OTHER THAN RESI-
DENTIAL BUILDINGS.

23C. 15410 00/8 GENERAL CONSTRUCTION FIRM, INDUSTRIAL BUILD-
INGS AND WAREHOUSES.

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23D. 15420 00/8 GENERAL CONSTRUCTION FIRM, NON-RESIDENTIAL
BUILDINGS.

24. FOREIGN SALES: N.A.

25. FINANCIAL REFERENCES: SOCIETE GENERALE DE BANQUES AU
SENEGAL (S.G.B.S.), 19 AVENUE ROUTE, B.P. 323, DAKAR,
SENEGAL; BANQUE INTERNATIONALE POUR L'AFRIQUE OCCIDENTALE

(B.I.A.O.), PLACE DE L'INDEPENDANCE, B.P. 129, DAKAR, SENEGAL;
BANQUE INTERNATIONALE POUR LE COMMERCE ET L'INDUSTRIE DU SENE-
GAL (B.I.C.I.S.), 2 AVENUE ROUME, B.P. 392, DAKAR, SENEGAL.

26. TRADE REFERENCES: BANQUE CENTRALE DE L'AFRIQUE DE
L'OUEST (B.C.E.A.O.), SIEGE SOCIALE, 3 AVENUE GEORGES
POMPIDOU, B.P. 3159, DAKAR, SENEGAL.

27. FOREIGN FIRMS REPRESENTED: CULLIGAN, 1 CULLIGAN PARKWAY,
NORTHBROOK, ILLINOIS 60062 FOR SWIMMING POOL FILTERS
AND WATER CONDITIONING PRODUCTS; ALFA ROMEO, MILAN, ITALY
FOR VEHICLES; FIAM, MILAN, ITALY FOR ELEVATORS; SABIEM,
BOLOGNE, ITALY FOR ELEVATORS; MARCO-MARIETTI, CARRARA,
ITALY FOR CARRARA MARBLE; GROUPE CERAMIC RICCHETTI, ITALY
FOR CERAMIC TILES; ETC.

28. LARGE CONSTRUCTION FIRM ESTABLISHED 1958 WITH CURRENT
WORKING CAPITAL OF CFA 162 MILLION (\$750,000), AND
LATEST ANNUAL TURNOVER OF CFA 5.2 BILLION (\$22.6 MILLION).
FIRM HAS PERFORMED SEVERAL CONSTRUCTION PROJECTS, INCLUDING
\$5.0 MILLION AID/PATTE D'OIE/BUILDERS INTERNATIONAL 800
UNIT RESIDENTIAL PROJECT, CENTRAL OFFICE OF POST AND
TELECOMMUNICATIONS IN ZIGUINCHOR, DIOURBEL, KAOLACK AND
THIES, SENEGAL FOR CFA 200 MILLION (\$870,000), CONSTRUCTION
OF A VILLAGE HOTEL COMPLEX (SUNUGAL) IN DAKAR FOR CFA 147
MILLION (\$640,000), CASINO OF DAKAR FOR CFA 150 MILLION
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(\$650,000), CONSTRUCTION OF 265 ROOM HOTEL TERANGA WITH
SWIMMING POOL FOR CFA 450 MILLION (\$2.0 MILLION),
300 ROOM HOTEL DES ALMADIES FOR CFA 2.2 BILLION (\$9.6 MILLION)
AND SEVERAL OTHER HOTELS AND APARTMENT BUILDINGS, THE DAKAR
INTERNATIONAL TRADE FAIR CENTER AND THE NEW CENTRAL BANK
OF WEST AFRICA (B.C.E.A.O.). MR. RICCHETTI ALSO OWNS
THE NEW 17 STORE-HOTEL INDEPENDANCE.

E.G.C.A.P. USES LARGE QUANTITIES OF ALUMINUM BUILDING
COMPONENTS FOR DOORS, WINDOWS, ETC., AND IS INTERESTED
IN PURCHASING ALUMINUM PROFILES TO ESTABLISH ITS OWN
ASSEMBLY WORKSHOP.

LOCAL BANKING SOURCES REPORT THAT E.G.C.A.P. IS ONE OF
LARGEST CONSTRUCTION FIRMS IN SENEGAL, SOUND FINANCIALLY.
EMBASSY RECOMMENDS SUBJECT FIRM AS A SATISFACTORY TRADE
CONTACT FOR U.S. FIRMS.

29. PREPARED: A. HOUDROUGE APPROVED: P.E. BEHNKE
COHEN

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NNN

Message Attributes

Automatic Decaptioning: X
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Draft Date: 20 jun 1978
Decaption Date: 01 jan 1960
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Disposition Reason:
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Drafter: n/a
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Review Withdrawn Fields: n/a
SAS ID: 2289819
Secure: OPEN
Status: NATIVE
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TAGS: BENC, SG
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